



**CIRCULAR**  
CONSULTING

## **2023 END OF YEAR REPORT**

*“Great things in business are  
never done by one person;  
they’re done by a team of people.”*

— **Steve Jobs**

## VISION

To Make Great Things Happen

## MISSION

Using ingenuity and innovative solutions to help  
our partners achieve excellence and success.

## MESSAGE FROM THE PRESIDENT

**“As a bold industry leader in Governmental Relations, Community Development Block Grant, Public Housing & Urban Affairs, and Construction Management, Circular’s diverse business portfolio is a courageous testament to our team’s core mission to consistently achieve profit, and our passion to execute at the highest standards. I sincerely thank you for entrusting us in service and look forward to continuing positive partnerships geared towards more sustainable outcomes as we enter greater phases of growth, together.”**

**— BRIAN P. EGANA**

## CERTIFICATIONS

- Self Certified Small Disadvantaged business per the United States Small Business Administration Regulations, 13 CFR §§ 121.901-.904.
- Certified State/Local Disadvantaged Business Enterprise (DBE) per the New Orleans Airport (reciprocal certification with New Orleans Sewerage and Water Board, City of New Orleans, and Harrah’s Casino, Inc.)
- Certified Disadvantaged Business Enterprise for the Housing Authority of New Orleans (HANO)
- Certified Disadvantaged Business Enterprise for the City of Shreveport, Louisiana Fair Share Program
- Certified/Registered Disadvantaged Business Enterprise for the City of Alexandria, Louisiana Minority Business Program.
- Louisiana Economic Development (LED): Small Entrepreneurship (Hudson Initiative) and Small and Emerging Business (SEBD)
- Certified Minority Business Enterprise (MBE) by the Louisiana Minority Supplier Diversity Council





## OUR TEAM



**Brian P. Egana**

President and Chief Executive/Financial Officer

Circular Consulting's Chief Executive and Financial Officer, Mr. Brian Egana, has become a leading businessman and a staple of the Greater New Orleans region. Following the devastation of Hurricane Katrina to his beloved Crescent City, Brian set out to assist with local revitalization efforts and community relations, thus forming Circular Consulting, LLC in the process.

Having earned an Associate's Degree in Business Administration from Delgado Community College and a Bachelor's of Science Degree in Business Administration from Southern University at New Orleans, Brian's entrepreneurship spirit ignited, which allowed him to flourish as an intern, then Legislative Aide, during more than a decade's long stance of working in municipal governmental relations under former New Orleans Councilman Oliver Thomas.

Mr. Egana's management skills in overseeing projects and programs, tackling business matters, handling constituent relations, heading construction efforts, administration of governmental research, and supervising operations at the city, state, and federal levels of government, have catapulted him as a key player in providing tactical knowledge to corporate, non-profit, and clients in government alike, while providing many employment opportunities to individuals working on Circular Consulting, LLC's many projects.

In addition to these unique skillsets within the business realm, Brian Egana has found his niche in community service, and has gained a more definitive structure through his numerous philanthropic efforts and by servicing the community he loves, both as an active member of Franklin Avenue Baptist Church, in Eastern New Orleans, and as a business guru. He instills in his three children, Bria, Gabrielle, and Brian II, these same ethics, and teaches them the values of hard work, dedication, and giving back.

Brian has been recognized for his professional and service efforts through honors such as, the "You Make A Difference Awards", and as the winner of the Data News Weekly's – Trailblazer Award. Mr. Egana has shown that he genuinely cares about his community and holds membership in numerous organizations and sits on various Boards designed towards civic engagement and bettering our neighborhoods such as: the Project Management Institute, New Orleans Redevelopment Authority (NORA), Lakefront Management Authority (LMA), and is the sole founder of Independent Democratic Electors Association (IDEA).

## OUR TEAM



**Patrice Porea**

Executive Assistant/Office Manager

**Patrice Porea** is a Human Resources and Information Management Professional with over 20 years experience administering a wide range of executive administrative business functions. She is Circular Consulting's Office Manager and serves the Executive Assistant to the President/CEO /CFO. Patrice is an analytical problem solver with superior communication and critical thinking skills. She has the ability to to organize and streamline processes and promote efficiency throughout all workplace functions. Mrs. Porea possesses strong leadership skills and creativity and has and is a vital member in managing both internal matters and customer relations.



**Jonas K. Nash, Esq.**

Director of Compliance and Counsel

**Jonas K. Nash** is Circular Consulting's Director of Compliance, Jonas K. Nash, is an attorney, educator, and servant leader who continues to demonstrate an unwavering commitment to improving the lives of others. A proud native of New Orleans and its public-school system, Jonas began honing his servant leadership skills while attending Joseph S. Clark High School. He earned his Bachelor's of Arts Degree from Ohio Wesleyan University, and obtained his Juris Doctor Degree from Southern University Law Center in Baton Rouge, Louisiana.

A dedicated member of Omega Psi Phi Fraternity, Inc., Attorney Nash has served as the Director of Community Relations for former New Orleans City Councilmember James Carter, Esq., and also as the first Program Manager of Cease Fire New Orleans – a violence prevention initiative aimed to reduce violent crime. Jonas has remained committed to professional growth and development throughout all of his community-based leadership endeavors. Mr. Nash remains committed to servant leadership and promoting progressive change.

## OUR TEAM



**Jonathan Cook**  
Project Manager

**Jonathan Cook** has been a Project Manager with Circular Consulting for over a decade. Having earned a bachelor's degree in finance from Southern University A&M Baton Rouge LA, and an Associate's Degree in A.E.T. Civil Applied Engineering Technology Construction Management from Delgado Community College, this goal oriented professional is an astute highly organized multi-tasker who is able to excel while effectively and efficiently, balancing the rigorous demands of multiple concurrent project efforts. Mr. Cook is OSHA 30 certified, with MedCerts and PMI Projects Management skills. Jonathan also has over 10 years of experience in Quality Assurance (QA) and as a Quality Control (QC) Inspector in the New Orleans Louisiana (NOLA) Construction recovery industry.



**Ronald Porea**  
Construction Management Professional

**Ronald Porea** is a Construction Management Professional with over a decade of service dedicated to on-time construction project delivery. At the present, Ronald serves as Project Manager for Circular Consulting, using his expertise in Construction Management, Quality Assurance (QA), Process Improvement, Safety Compliance, and Quality Control (QC) to get the job done no matter the task. Mr. Porea leverages a construction support monitoring skillset to investigate on site activities to promote work environments free of fraud, waste, and abuse (FW&A). He is a leader within the industry who is highly committed to applying quality workmanship, performance excellence and teamwork in every career challenge.

## OUR TEAM



**Jason Hughes**  
 Senior Consultant

**Jason Hughes** is a Senior Consultant at Circular Consulting, LLC. Jason also serves as State Representative for Louisiana House District 100 in the Louisiana House of Representatives.

Rep. Hughes graduated from McDonogh #35 Senior High School and attended Southern University and A&M College, where he earned a Bachelor of Arts degree in political science with honors and was a Chancellor's Scholar. He previously served as the assistant legislative director to former Louisiana Governor Kathleen Blanco, the regional manager for former US Senator Mary Landrieu, and the Director of Federal Relations for the City of New Orleans and as a senior cabinet member for two university system presidents and a public school superintendent. He is considered an expert legislative and public policy strategist, and provides regular political and election night analysis for a local news affiliate.

During his tenure in the legislature, Hughes has worked to pass crucial bipartisan legislation, including a statewide constitutional amendment. He currently serves as Vice Chair of the powerful House Appropriations Committee, and as a senior member of the House Committee on Health and Welfare; House Committee on the Judiciary; and the Joint Legislative Committee on the Budget. In addition, he serves as a member of the national executive committee for the Council of State Governments; Vice Chair of the Health Committee for the National Council of State Legislatures; and the youngest member of the Southern Regional Education Board (SREB). He is a life member of the Kappa Alpha Psi Fraternity Incorporated, and holds numerous memberships with esteemed organizations in education, technology, and business enterprises.



**Victoria Hines, Esq.**  
 Senior Consultant and Operations

**Victoria Hines, Esq.** has over 18 years' experience in the practice of law and has a variety of expertise in the areas of real estate, affordable housing and tax sale adjudicated properties. She has more than 12 years' of practice in procurement, contract management, compliance in the public sector, and has been a part of the Circular team since 2021, where she assists in the management of projects that focus on Circular's core lines of business.

Prior to joining the Circular team, Victoria spent three and a half years at the New Orleans City Attorney's Office as an Assistant City Attorney in the Transactions Unit, which included federally funded programs such as CDBG and FEMA.

During Attorney Hines' eleven years as In-House Counsel and Staff Attorney for the New Orleans Redevelopment Authority (NORA), Victoria helped manage matters related to real estate disposition of over 700 tax sale adjudicated properties owned by NORA, and managed acquisition, litigation, compliance, procurement, and an array of legal areas needed and/or required, including those associated with drafting contracts, MOUs, CEAs, Acts of Cash/Credit Sale, Agreements to Purchase, grant agreements, resolutions, ordinances, and numerous legally binding documents on behalf of the Agency.

In addition to the above, Victoria serves as an ad hoc hearing officer for the Jefferson Parish Bureau of Administrative Adjudication in which she adjudicates matters for the West Bank Bureau of Administrative Adjudication. Victoria is licensed to practice law in the State of Louisiana. She is also licensed as a Title Producer by the Louisiana Department of Insurance. Attorney Hines is a member of the New Orleans Bar Association, Jefferson Parish Bar Association; and has completed 40 hours of Civil/ Commercial and Employment Law Mediation Training.

## END OF YEAR REPORT

2023 has been another amazing year here at Circular! We have completed countless projects throughout the Greater New Orleans area, and beyond, that have been successful in improving the quality of life for our communities. As we continue to build on our commitment to excellence and positive partnerships through the new year and those to come, we would like to share with you some of the projects performed by our team. We hope we have made you proud! Here are just some of the achievements, Circular accomplished in 2023.

### GOVERNMENTAL RELATIONS

We have a proven record and solid history of forging relationships with elected officials and government liaisons at all levels of the governmental spectrum. With our record of trust and our commitment to putting the needs of our client's first, Circular Consulting, LLC has become a leader in the industry of successfully building relationships between business, government, and community.

#### **2023 HIGHLIGHTS**

*Provided Professional Municipal Governmental Relations Services Through:*

- Assisting to secure renewal of 20-year millage
- Advising on municipal affairs and community relations priorities
- Developing strategies to maximize collaboration with external partners
- Assisting with redevelopment initiatives





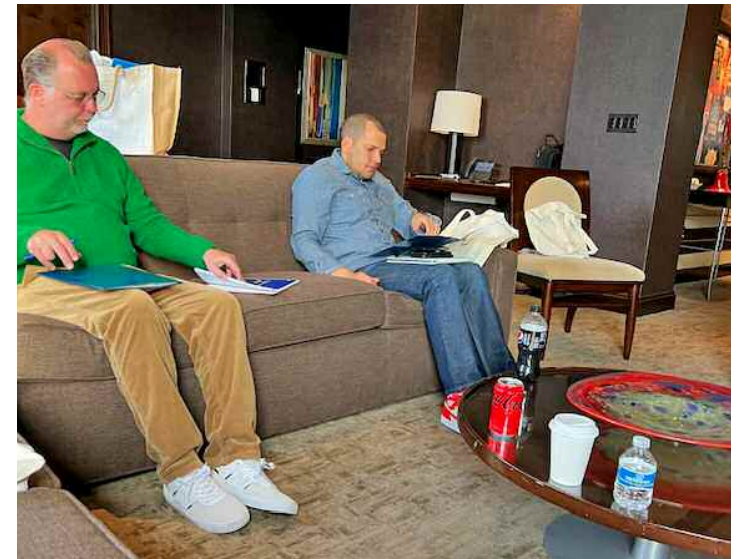
## COMMUNITY HOUSING SOLUTIONS

We provide an array of community housing services that include but are not limited to: direct administration of programs; staff support and training and subject matter expertise; and training and implementation of housing programs such as PBV. We have experience with HUD programs such as HOME, CDBG, ESG, HCV and HUD's one-time allocations; and is ready to support the needs of Public Housing Authorities, Participating Jurisdictions, Entitlement Communities, for-profit and nonprofit housing providers.

### 2023 HIGHLIGHTS

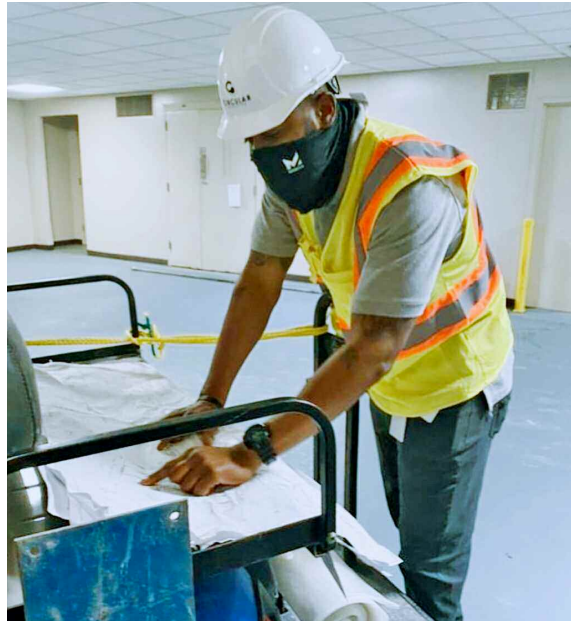
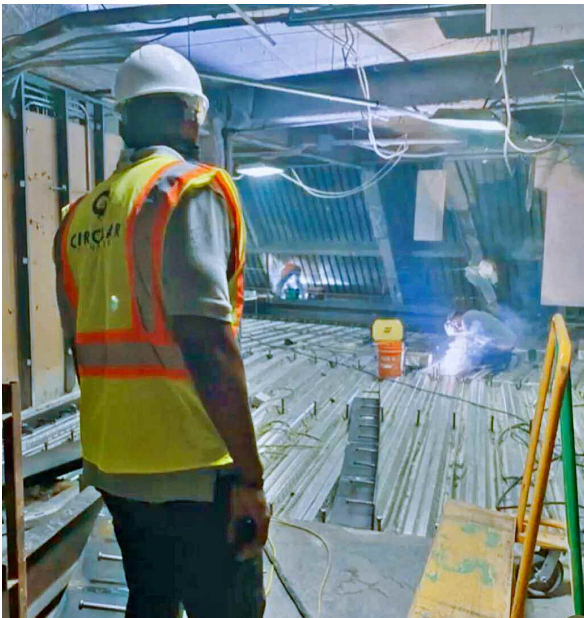
*Provided Public Housing and Community Relations Services Support Through:*

- Assessing organization's internal operational system for both Housing Choice Voucher (HCV) and Low Rent programs
- Delivering quality control on both the HCV and Low Rent inspection and certification process
- Providing professional consulting, staff augmentation and training
- Assisting public housing clients with Relocation efforts
- Identifying affordable housing for public housing clients
- Staff Augmentation
- Aiding with redevelopment initiatives
- Securing 46 Family Unification Program Vouchers
- Increasing inventory of affordable housing inventory
- Assisting with the management and maintenance of the Housing Choice Voucher Program



## CONSTRUCTION MANAGEMENT

Circular Consulting, LLC uses specialized management techniques to oversee the planning, design, and construction of projects, from its beginning to its end. Our purpose is to effectively control a timelines, costs, efficiency, and most important -quality.



## PROGRAM MANAGEMENT

Circular Consulting, LLC manages projects thoroughly to improve an organization's performance. We are knowledgeable of how to effectively accomplish the mission of programs we oversee for our clients, throughout the entire life cycle of the program.

## PROJECT MANAGEMENT

Circular Consulting, LLC provides direction, regulation, and supervision of projects from inception, early development, through completion. Our leadership ensures your object supports your business goals. Client satisfaction and top-notch service are our ultimate goals.

### 2023 HIGHLIGHTS

*Provided Construction, Program, and Project Management Support for a \$35M+ construction project through:*

- Reviewing submittal packages to ensure compliance with drawings.
- Collaborating with multiple stakeholders to resolve issues
- Conducting daily field inspections and quality control/ assurance.

## GENERAL COUNSULTING

Circular's partners provide general business consulting services and have proven effective in Governmental Relations supervising the largest single transformation of public housing in the history of the United States. We have provided program, project and construction management support for budgets upwards of \$100 million. In addition to housing compliance, Circular can also bridge the communications divide between your goals and the community. Circular uses the representative constituent model of consulting in order to steer the organization's interest groups so that they will focus primarily on the fact that the organization is working for them and addressing their interests and needs which helps to create a threshold of accountability. Because the members of Circular possess excellent interpersonal communication skills, they will easily convey your interests to its most important stakeholders and give your organization a competitive advantage. It offers the possibility of establishing lucrative, long-term business relationships in the New Orleans Metropolitan Area and the Gulf Coast Region.

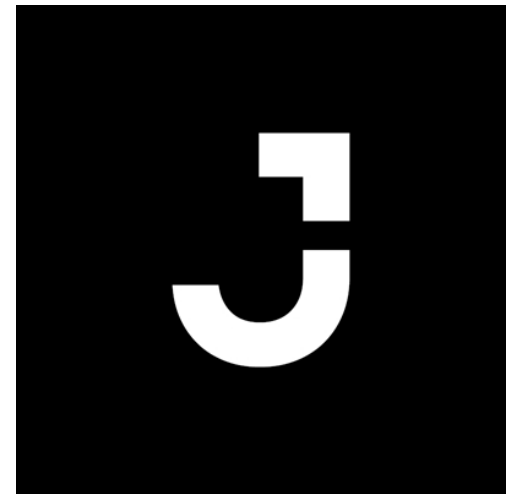
### 2023 HIGHLIGHTS CONTINUED

- Engaging stakeholder groups to build stronger and more coordinated support of the work of clients
- Assisting in successful annual allocation of multi-million grant funds to support client's core activities
- Facilitating the transfer of seven (7) adjudicated properties to be developed into affordable housing
- Providing Executive Leadership (including Board Governance) training to housing authorities
- Providing training to housing authorities regarding: HCVP Financial Management; Special Purpose Vouchers; HCVP Homeownership Program, HCVP Waiting List, Utility Allowances, SEMAP, HQS Inspections, Finance Policies
- Developing successful Corrective Action Plans and Recovery Action Plans to assist troubled housing authority
- Completing annual SEMAP assessments for housing authorities
- Representing clients to various service groups and community organizations, and attend important community events as the district representative spokesperson either independently or with members of the administration as needed





Below, you will find many companies Circular Consulting, LLC has had the pleasure of doing business with. Our professionals offer those we serve the possibility of establishing lucrative, long-term business relationships in the New Orleans Metropolitan Area and the Gulf Coast Region, and the confidence in knowing that we are accountable, and that the job can, and will be done!

 CSRS

BURK-KLEINPETER, INC.







Good product made by good people  



## CLIENT TESTIMONIALS

"Circular's staff maintains great working relations with both our Legends team, project consultants and contractors the State has contracted. Their work products are completed timely and efficiently. Circular's project and construction managers can be counted on to provide reasonable direction and oversight throughout the project. I have confidence that when Circular assists on one of our projects, they will fulfill all required duties allowing for successful execution, close out and reimbursements."

**Mark Giles**, Vice President, PMP  
Project Development  
LEGENDS

"Circular Consulting is a professional, intentional, organized and well-equipped group that has helped us achieve much success. They are an integral part of our Agency, and we look forward to a long-term partnership with Mr. Egana and his team."

**Dorian Rawles**, Executive Director,  
Jefferson Parish Housing Services  
Development District (HSDD)

**We look forward to partnering  
with you**

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**CIRCULAR**  
CONSULTING

**Brian P. Egana**  
President, CEO, CFO